



Case study - Non-pay procurement cost reduction

Dorset County Hospital NHS Foundation Trust targets non-pay saving programme through spend analysis and procurement opportunity assessment

Client

The Trust provides a full range of district general services, including an accident and emergency department and five community hospitals, to a population of around 250,000.

“Procura worked with my team in developing spend analysis on non-pay expenditure, identifying targets for savings, and producing a prioritised work plan for savings delivery”

Louise Brereton, Head of Procurement & Logistics

Dorset County Hospital has approximately 400 beds, seven main theatres and two day theatres.
www.dchft.nhs.uk

Approach

The scope covered all non-pay expenditure at the Trust including clinical, non-clinical, estates and IT.

The approach considers both a qualitative and quantitative assessment;

- All Trust transaction data extracted, cleansed and categorised using NHS eClass
- Interviews with procurement team and stakeholders to assess the context of expenditure and the savings opportunity

Results

The Procurement Opportunity Assessment provided the Trust with a number of key deliverables to meet their objectives of delivering cost savings and efficiencies whilst meeting Department of Health and Carter challenges on procurement:

- Spend analytics providing complete transparency of non-pay spend in terms of spend, categories, suppliers and purchasing responsibilities
- Savings opportunities identified and prioritised
- A sourcing strategy for each savings initiative
- Prioritised sourcing work plan to deliver the savings
- Assessment of procurement function capability against NHS Standards of Procurement
- Recommendations into Procurement Transformation Plan to meet Carter Report challenges



We are specialists in procurement cost reduction. Our consultants work closely with all kinds of organisations to improve their profitability through identifying, delivering and maintaining savings in procurement expenditure. A relentless focus on bottom-line results combined with our deep supply-market knowledge ensures that spend is optimised – and stays optimised.

- Our team has achieved over £20m in savings
- Projects are self-funding with no risk for clients
- We work closely with your people to embed best practice
- Our unique spend intelligence service ensures ongoing savings

Identifying savings | Delivering savings | Maintaining savings

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